##### [00:00:00.070]

I love the startup type mentality. Everyone's in, all hands on deck. We're all passionate about what we're doing and doing the best for our customers.

##### [00:00:07.870]

The most exciting part of my job is delivering transformation hand in hand with our customers and partners and seeing the huge impact that our technology has for them.

##### [00:00:16.520]

What we're doing is cutting edge and it's exciting, and there's a good culture around it and a good network of people that can help you.

##### [00:00:22.040]

I've just done things I never thought I would do. It's kind of hard to explain. I sometimes summarize it when I talk to people and say, I think I'm about two inches taller than when I first started.

##### [00:00:33.190]

What attracted me to AWS, I would honestly say the diversity here. Being an African American woman, this is probably the first company I've ever worked for where leadership actually looks like me.

##### [00:00:42.430]

Inclusion, diversity, and equity is important to AWS because it brings together individuals, groups, and communities. Id and e creates a culture where unique perspectives, experiences, and opinions are valued, respected, and can be authentically expressed.

##### [00:00:57.360]

We put our technical people at the forefront of what we do. As a salesperson, I think it's great that I get to stand back and watch these wonderful people work on a day to day basis.

##### [00:01:08.250]

One of the things that I really appreciate is just being able to be candid and to have those open conversations from your managers to your peers and really get the support that you need throughout.

##### [00:01:21.950]

The most exciting part of my job is that it requires a high level of creativity and comes with a high degree of independence. There is also very flexible will help you here, which means I can spend important time with my family doing the things we love.

##### [00:01:35.590]

Oh, I love it. It's really exciting. It's a new challenge every single day.